



# Friendly Systems Inc

Working Together To Build Your Business

Newsletter

October, 2002

## Best Software In Top Ten For Manufacturing & Distribution

Best Software recently announced that it was ranked the tenth largest manufacturing/distribution software provider for 2001 by MSI magazine, the primary publication of record for the manufacturing automation industry. The publication's July 2002 annual "Top 100 Software Vendors" rankings recognized vendors involved in the automation of "plan, source, make, and deliver" business and production processes.

Overall, Best Software ranked above all other mid-market competitors, with only enterprise market vendors filling the top nine slots. Best also ranked fifth- largest among enterprise resource planning (ERP) publishers serving the manufacturing and distribution sectors.

The rankings were determined by a survey conducted by MSI and based upon annual revenue figures derived from software sales during calendar year 2001. The review is widely considered to be the definitive view of the manufacturing/distribution software marketplace.

## DiscounTech Offers Help for Non-Profit Organizations

Non-Profit organizations looking to improve their information technology have a new resource. DiscounTech is an online software store ([www.discountech.com](http://www.discountech.com)) started in February 2002, offering computer software at steep discounts off of retail prices, courtesy of donations from the software vendors such as Microsoft and Symantec.

For the moment DiscounTech offers software only, but they are working towards providing similar services for computers and networking equipment, hopefully by the end of the year.

There is also an affiliated website, [www.techsoup.org](http://www.techsoup.org), which provides online forums and information to assist non-profits in putting the technology to work.

## Important Notice for BusinessWorks Version 12 Customers

Best Software has announced that it will no longer sell BusinessWorks version 12 software, including all add-on modules and network extensions as of September 30, 2002. Best Software will continue to provide BusinessWorks version 12 support services until September 30, 2003.

Best has developed a new version of software, BusinessWorks Gold that supports the latest technology available in today's market. BusinessWorks v12 has been in use for over 5 years and is no longer fully compatible with the latest operating systems. If you are currently running Microsoft Windows 2000 or Windows XP, you should upgrade to BusinessWorks Gold v3.0 now.

If you currently have a ClientCare support plan, Best will honor the agreement until its expiration date and will accept renewals of your existing plan as long as the agreement expires on or before September 30, 2003. With an upgrade to BusinessWorks Gold v3.0, your current plan will be transferred to the new product for the duration of the support agreement.

Some of the new features and benefits that have been added to BusinessWorks Gold v3.0 include:

Increased Field Lengths throughout the system.

Ability to re-print AR invoices

Remote Access via Terminal Services

New E-mail forms option

Several User Definable Fields

Increased Payroll capabilities

Support for the latest Microsoft operating systems and much, much more

Please contact Friendly Systems for further details on upgrading to BusinessWorks Gold.



## Contact Us

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