



# Friendly Systems Inc

Working Together To Build Your Business

Newsletter

September, 2002

## Friendly Outside Sales Module

Friendly Systems Inc is proud to announce the new Friendly Outside Sales Module (FOSM), an enhancement for MAS 90® and MAS 200® for Salespeople to use on their Laptops, without being connected to the Home Office.

FOSM makes your MAS 90 or MAS 200 data portable, in an easy-to-use format.

Salespeople have the information they need for their customers right in their laptop wherever they are!

Increase the accuracy of order entry by eliminating handwritten faxes! Increase productivity by reducing the time required to process orders!

In the field, FOSM provides outside salespeople with timely information when time is most valuable: when you're in front of the customer.

The information available in the FOSM laptop includes:

- Customer Billing & Shipping Information
- Customer Sales History (item, date, quantity, price)
- Customer Open Invoices
- Customer Aging and Credit Status
- Inventory Quantity on Hand
- Inventory Pricing

Tools to help you access the information easily include:

- Customer lookup - handles multiple shipping addresses
- Customer Sales History lookup
- Customer Open Invoice lookup
- Inventory Items lookup

FOSM allows you to easily enter new orders, and print them using Crystal Reports.

New Customers can be entered by the Salespeople for the Home Office to review and approve.

For the latest information on FOSM, contact Friendly Systems at 770-949-4808 or email [sales@friendlysystems.com](mailto:sales@friendlysystems.com).

## MAS 90 and MAS 200 Security

MAS 90® and MAS 200® offer a flexible system security feature that can be used to prevent unauthorized access to the system. It can be very elaborate, protecting various combinations of companies, modules, menus, and options. It also provides you with advanced security service, such as enabling intruder detection that prevents unauthorized users from trying numerous passwords while attempting to access your system, locking user accounts and preventing anyone from accessing the system using these accounts, and specifying attempts before logout.

Here are some examples of what you can do with MAS 90 Security:

In User Maintenance, if the Supervisor Rights check box is checked, you will be allowed to update registers from the Preview feature without printing a hard copy.

To grant access for specified companies, applications, menus, and options, you can use Menu Security Maintenance on the Security Menu. After a user or group is assigned, no other user or group is granted access until they have also been assigned access to the specific menu or option.

The MAS 90 ODBC driver is used to access MAS 90 data when creating reports in Crystal Reports and for linking MAS 90 tables to other applications such as MS Access. In MAS 90, ODBC security allows you to limit a user's access to specific tables, fields, and companies. You can use ODBC Table/Field Security Maintenance to assign a read level to all fields or individual fields in a table. The lower the number the less security is provided. The user's setting must be equal to or higher than the setting on the table or field for that user to be able to access the data via ODBC.

The Tutorial on the MAS 90 and MAS 200 CDs for version 3.70 includes a section which goes into more detail on how to implement security.

Please contact us if you would like further assistance with setting up security for your installation.



## Contact Us

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