2451 Cumberland Pkwy Suite 3406, Atlanta, GA 30339-6157 Office and Fax: 678.273.4010

Friendly Systems
business information that works™

Newsletter
October 2005

Business Alerts Crystalizes with Report Generator Agent

So, you've got all this data entered into your business management software. Maybe into several different systems. How do you turn that data into information and get it to the people who need it when they need it?

Business Alerts (or as Free likes to call it, the "Worrying Module") automates the process of notifying staff, customers and vendors of important information as it happens. Business Alerts is now availble for Sage BusinessWorks as well as Sage MAS 90 and Sage MAS 200.

The new **Report Generator Agent (RGA)**, available as an option with all versions of Business Alerts, adds report production and delivery automation for **Crystal Reports.** Based on a schedule or based on conditions that exist in a database application, RGA will automatically update existing Crystal reports or generate new reports and deliver the reports to all of the right people via email, FTP or a LAN printer.

A common use for RGA utilizes a Business Alerts process that monitors an accounting system for new invoices. When new invoices are entered into the system, the invoice details are automatically passed into the Crystal report which will then generate an invoice and save the report as a PDF file. The PDF invoice would then be automatically emailed to the customer, with cc to the A/R department. This sort of automation can be performed for POs, various statements, internal forms, and endless reports.

Do you have Crystal Reports that take a long time to run? RGA can schedule them to run overnight and provide your staff with fresh information at the start of each day in their email.

With RGA, you can automate reports for all of your systems including HR, Payroll, Accounting, ERP, CRM, Manufacturing, Distribution, and more.

Sage BusinessWorks New Name and New Features

Beginning in October with the release of version 6.0, "BusinessWorks Gold" will undergo a name change to "Sage BusinessWorks".

Some of the key new features in version 6.0 include:

• **Create Purchase Orders from a Sales Order** – The new Create Purchase Orders from a Sales Order option ensures you have inventory necessary to satisfy your customer's needs, improves productivity and increases order accuracy by automating the purchasing process. One or more Purchase Orders can optionally be created directly from the Sales Order option (once the Sales Order is saved) providing you with complete control to determine the parts, quantity and vendor to order from. You can even specify to order the item from someone other than the default vendor, indicate that the PO will drop ship to the customer (and the customer's ship to address from the SO will be used) and add additional parts, non-stock parts or comments to the purchase order. Locating the relationship between the purchase order and the sales order is a breeze with the various improvements made to the inquiry options, reports, custom reports, custom spreadsheets, custom exports and custom forms.

• **Drop Ship** – Maintain Purchase Orders now includes a drop ship flag that when selected allows better tracking of drop ship POs in the Purchase Order Inquiry, Purchase Order form and various inventory reports.

• **Convert Sales Orders to Invoices** – Convert a Sales Order into an Invoice directly from the Sales Order option providing the ability to modify the sales order prior to invoicing improving workflow.

• **Inquiry Balance Drill Down** (AP Inquiry and AR Inquiry) – the new drill down on open balance feature available in the Customer Inquiry and Vendor Inquiry will assist in identifying the invoices that make up the open invoice balance improving workflow and minimizing the need to produce lengthy reports.

There are over 15 other new features in version 6.0. Be looking for your package in the mail and please call on us if we can be of any assistance.'